BA professionals provided on demand who flex in line with your changing needs, deliver quality assured work and build your internal capability.
Business analysis is one of the most important factors in development project success.

Projects with average BA capability cost 36% more than those with optimal capability:

- $360,000 on a $1M project

Projects with average BA capability take 24% longer than those with optimal capability:

- Almost three months on a one-year schedule

Improving the quality of BA practice can reduce:

- Budget overruns by 75%
- Schedule overruns by 85%
- Functionality missed by over 75%

North Highland has four proven ways to make your organization better at business analysis:

1. **LEADING-EDGE PRACTICES**
   - This isn’t a hobby ... we do this every day

   **BA COMPETENCY MODEL**
   - Our teams are trained in core and emerging BA skills, including Agile methodology, Requirements Engineering and Business Process Modeling.

   **SOFTWARE SKILLS**
   - Knowledge and ability are only half of the BA picture. Our BAs have the communication and influencing skills required to drive project success in the most complex environments, and teach them to your own teams.

   **QUALITY FRAMEWORK**
   - Our Quality Framework is a full-lifecycle system for ensuring first-class service delivery.

2. **SPECIALIZED TALENT**
   - We attract the best BAs
   - We help them develop
   - We give them challenging work

3. **ENERGIZING WORK ENVIRONMENT**
   - We train your team
   - We build community
   - We foster collaboration

4. **MEASURABLE RESULTS**
   - We don’t just say it works ... we show you

   **SHORT-TERM SAVINGS**
   - Our service produces immediate savings in manager time, interview effort, ramp-up and supervision, recruiting fees, and other costs of using BA contract labor.

   **CAPABILITY MATURITY ASSESSMENT**
   - Feeling like things are improving is good, but knowing they are is better. Our capability assessment, the SPEC, lets you rate your BA function and track its improvement over time.

   **STRATEGIC GAINS**
   - Every IT function wants to be a “business partner,” but few know how to get there. Improving the quality of your BA work is one of the most pivotal steps to improving your business/IT relationship.

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For more information please contact one of the team, or visit our website:

www.northhighland.com